

Through the Unexpected

ANNUAL REPORT
2020 - 2021



To our donors who held belief in what we were attempting to build,

To the clinicians, researchers, therapists and peer support providers who have volunteered time and knowledge,

To the organisations and representatives who have joined forces to work towards change,

To our members who have come on board,

And, especially, to the people with lived experience of receiving a prenatal diagnosis who have shared their stories and perspectives,

thank you

TABLE OF CONTENTS



The need	4
Our vision, mission and guiding values	6
Achievements	7
Chairperson's report	9
Executive Director's report	11
Looking forward	13
Directors' report	14
Financial statements and notes	17
References	23
Charity particulars	24

THE NEED



**One in 22 babies have a major congenital anomaly,
many diagnosed in the prenatal period.**

A major congenital anomaly is a difference in the health, development or genetics of the baby that may lead to a changed developmental path, pregnancy loss, stillbirth, early death or significant medical interventions in the postnatal period.

Unexpected findings during prenatal screening are more common than many think, especially when including minor congenital anomalies or genetic differences of uncertain significance.

Parents who receive a suspected or confirmed prenatal diagnosis of congenital anomaly experience significant mental health challenges:

- 88% of mothers and 83% of fathers experienced prenatal diagnosis as a traumatic event. [1]
- Suicidal ideation was significantly more prevalent in mothers who received a prenatal diagnosis than mothers with a typically-developing baby. [2]
- 39% of mothers who continued their pregnancies met full diagnostic criteria for PTSD, [3] and 60% experienced ongoing symptoms. [4]
- At 6 weeks and 6 months postpartum, parents who received a prenatal diagnosis reported significantly increased psychological distress compared to parents who received a postnatal diagnosis. [5]
- A 'high chance' screening result impacts long-term mental health even when the baby does not have an anomaly. [6]



THE NEED

CONTINUED

The need to address the psychosocial consequences of prenatal screening and diagnosis is increasing due to:

- the increasing incidence of prenatal diagnosis because of:
 - advancements in research and technology,
 - increasing uptake in NIPT screening, and
 - new carrier screening initiatives in which parents can access during early pregnancy (*MacKenzie's Mission*),
- consent for prenatal screening and testing is often passive and rarely fully informed, leaving parents ill-prepared for unexpected news,
- the significant, lifelong impact on parents,
- the well-known implications of poor antenatal mental health, and
- the potential impact of poor maternal antenatal mental health on a baby's neurodevelopment and outcomes, [7] confounding the increased likelihood of developmental differences in babies with congenital anomalies.

Despite this need, neither of the two national current clinical practice guidelines *Clinical Practice Guidelines: Pregnancy Care* [8] or *Mental Health Care in the Prenatal Period*, [9] provide guidance on preventing, treating or managing distress or mental illness related to prenatal diagnosis. While the *National Stillbirth Action and Implementation Plan* [10] notes that congenital anomalies are the leading cause of stillbirth, it makes no recommendations for support following a diagnosis.

The absence of guidelines and training leaves healthcare providers inadequately prepared to provide non-stigmatising, evidence-informed care, increasing the risk of trauma and distress.

The 'Chromosomal Anomalies' section of the *Clinical Practice Guidelines: Pregnancy Care* recommends ongoing training for professionals and awareness of language used when a high chance of chromosomal anomaly is identified. It recommends a handout for parents receiving a prenatal diagnosis [11] which has several deficiencies, including outdated information, language that increases distress, and contact details for an organisation that no longer exists. No further information is offered in the practice guideline item on structural anomalies, nor mention of the impact on mental health.

In a submission to the *Victorian Inquiry into Perinatal Services*, [12] the *Australian Sonographers Association* identified a need for training on communication following a fetal anomaly diagnosis, highlighting the risk to women's mental health and wellbeing. The inquiry committee made recommendations for bereavement training but no comment regarding prenatal diagnosis.

There is a significant training gap:

- 32% of Australian sonographers had communicated a finding of a congenital anomaly to parents in the preceding month, yet only 13.3% had received training on the delivery of unexpected news before qualifying. [13]
- While termination after an anomaly is explored in COPE's *Perinatal Loss in Practice* training, no current modules explore the psychosocial aspects of communicating unexpected news, decision-making or continuing a pregnancy following prenatal diagnosis.
- There is no available prenatal diagnosis-specific training for mental health professionals.
- Australian fetal medicine specialists voiced compassion fatigue, burnout and a need for further training due to the emotional toll of supporting parents through distress. [14]

OUR VISION

People are informed, supported and empowered through the experience of prenatal diagnosis.

OUR MISSION

Through the Unexpected works to protect the mental wellbeing of people who receive unexpected news regarding the health, development or genetics of their unborn baby.

We advocate for reduced systemic silence, stigma and shame surrounding this experience. We aim to ensure people are empowered with high quality, impartial information to make informed choices and are supported for as long as required.

OUR GUIDING VALUES

We strongly align with the social model of disability.

We respect the autonomy of parents and promote non-directive practice.

We value the lived experience of people affected by prenatal diagnosis.

We value inclusivity and diversity.

ACHIEVEMENTS

IMPACT

Launched our initial website and built our social media profile

Presented at local & national conferences & events

Developed connections & collaborations with individuals & organisations

Connected with people with a lived experience of receiving a prenatal diagnosis

Partnered with MHNP and established the first **Mental Health & Prenatal Diagnosis Online Network**

Commenced planning the lived experience **advisory network**

Published an article in the national ACM magazine

Developed frameworks for training & peer support projects

ACHIEVEMENTS

CAPACITY

Established the founding
Board of Directors

Registered with
ASIC & ACNC
as a health promotion charity

Committed to prioritising
lived experience

Developed the
constitution,
& organisational values,
policies & procedures

Endorsed as a
**Deductible Gift
Recipient - Item 1**

ADVOCACY

Made a written
submission
to the Royal Commission into
Victoria's Mental Health Services

Applied for the Federal Government
Perinatal Mental Health &
Wellbeing -
Emerging Priorities
grant, bringing attention to the
dearth of training,
guidelines and policies

CHAIRPERSON'S REPORT

ALISON DESLANDES

It gives me great pleasure to present my first chairperson's report for *Through the Unexpected* and reflect back on our first year as a start-up health promotion charity. In hindsight, the idea to start a new venture in the midst of the COVID-19 global pandemic seems quite ambitious. It certainly has had its challenges. But within this reflection, I can think back to our first meeting, at which our incredible board were not at all put off by the COVID uncertainty brewing, but were so incredibly focussed on the immensely important task of creating meaningful change for those affected by a prenatal diagnosis of a congenital anomaly.

Our inaugural board was recruited and first met in June of 2020. It is such an honour to work with this incredible group of people. Our board has diverse representation, with backgrounds including medicine, obstetric sonography, nursing, mental health, social work, academia, legal, financial and of course, those with a lived experience of receiving a prenatal diagnosis.

There is a wealth of experience within this group as well as ample passion.

The board has continued to meet monthly to develop policies and procedures and set a solid foundation upon which *Through the Unexpected* will be able to grow and flourish into the future. In the past twelve months we celebrated several governance achievements including;

- Writing and adopting our constitution and organisational values.
- Registering *Through the Unexpected* Ltd with ASIC as a company limited by guarantee
- Registering with ACNC as a Health Promotion Charity
- Obtaining ATO endorsement as a Deductible Gift Recipient (DGR)

CHAIRPERSON'S REPORT

CONTINUED

Building relationships and partnerships is a key priority in order for *Through the Unexpected* to successfully achieve our aims. As part of our initial building phase we have developed a website and social media profiles through Facebook, LinkedIn, Twitter and Instagram to help us connect with people with the lived experience of a prenatal diagnosis. Connections have also developed between *Through the Unexpected* and researchers, clinicians, peers and support organisations which will allow for some exciting collaborative work in the future.

The organisation has also been able to undertake some valuable work already in our short history. Some of these achievements include;

- A submission to the Royal Commission into Victoria's Mental Health System.
- Being invited to present about the experience of prenatal diagnosis at the Australian College of Midwives event "Working with Women Who..."
- Supporting the first Mental Health Professionals Network online meeting, connecting with professionals around Australia to discuss improving the experience of prenatal diagnosis.

In June of 2021, the board came together to design our first ever strategic plan. At the time of writing, this is being finalised and I look forward to the next year where we will implement this plan and really begin to make some strides in improving the experience of those affected by an unexpected diagnosis in pregnancy.

In our first year, the main focus of the board was coming together, developing sound working relationships, setting the ground work for good governance and regulatory compliance and beginning the work of developing our priorities and aims for this valuable organisation.

I feel the board has achieved this exceptionally well and look forward to seeing the progress we achieve in the next 12 months

Alison Deslandes

EXECUTIVE DIRECTOR'S REPORT

PIETA SHAKES

At the start of the 2021 financial year, *Through the Unexpected* was just an idea. It is wonderful to spend this moment in reflection on the year this idea became reality.

As a parent who moved through a prenatal diagnosis 10 years ago, I knew personally of the challenge in finding the right support and information, at the right time.

After reaching out in many directions and connecting with clinicians and researchers, it was evident that while there were people passionate about this space, collective action remained limited. Only collective action could lead to sustainable and widespread changes to improve the experience of receiving a prenatal diagnosis of a congenital anomaly. A collaboration between people with lived experience, clinicians and researchers was needed to address the striking gap in awareness, policies, guidelines, and training about the psychosocial aspects of prenatal diagnosis. *Through the Unexpected* was founded to provide this platform for collective action.

I, along with the board, have been delighted to meet with many inspiring people over the last year. To the people who have reached out to share their experiences of receiving a prenatal diagnosis, and the professionals who have volunteered to walk this path to change with us, thank you.

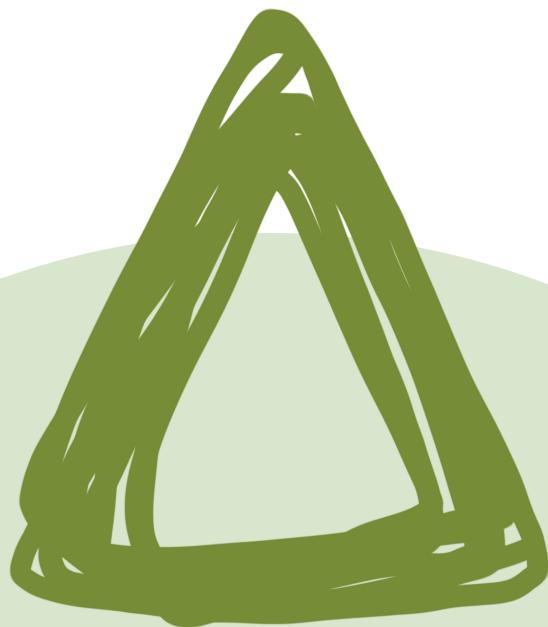
We look forward to nurturing these relationships and our future project partnerships. It's an exciting time for our small organisation, on the verge of bigger things now that secure foundations have been laid.

EXECUTIVE DIRECTOR'S REPORT

CONTINUED

I would like to thank each member of the Board of Directors for sharing their time, knowledge and energy to develop the idea that was *Through the Unexpected* into the registered health promotion charity that it is today. None of this would be possible without this team. I am excited to execute our coming strategic plan and take those next steps towards ensuring that parents are informed, supported, and empowered as they move through the unexpected.

Pieta Shakes



OUR LOGO

Our logo was inspired by the delta symbol which represents a difference and change.

We made it messy and pretty, inspired by the layers of life.

LOOKING AHEAD

OUR COMING OBJECTIVES

ORGANISATIONAL CAPACITY-BUILDING

- Build financial resources
- Build governance and leadership capacity and organisational reputation
- Build human resource capacity

RELATIONSHIPS AND PARTNERSHIPS

- Build a network of people with varied lived experience to guide projects, policies and publications
- Build relationships with organisations and providers involved in the care and support of people experiencing a diagnosis of a prenatal anomaly
- Develop partnerships with key research partners and relevant professional governing, education and training bodies to enhance delivery of training and ensure the impact of prenatal diagnosis is appropriately considered in their projects and training

PROGRAMS

- Develop a training package for professionals related to the lived experience of receiving a prenatal diagnosis, which can be delivered through our professional partners
- Develop protocols for working ethically and safely with people with varied lived experience on our projects
- Pilot and evaluate prenatal diagnosis peer support groups for people continuing pregnancy (subject to funding)

INFORMATION AND ADVOCACY

- Collate and develop resources for parents and other individuals
- Develop and promote resources for professionals
- Advocate to departments of health, professional bodies and others regarding gaps in their existing guidelines and policies

DIRECTORS' REPORT

The Directors of *Through the Unexpected* present their report together with the financial statements of the entity, for the year ended 30 June 2021.

Director details

The following persons were Directors of *Through the Unexpected* from registration, 23 September 2020, unless otherwise stated.

Director	Date
Alison Deslandes	
Eleanore Fritze	
Tracey Holmes	
Pieta Shakes	
Dr Samantha Thomas	
Margaret Shield	
Dr Chris Maylea	
Dr Imogen Thomson	From 05/10/2020

Developments and expected results of operations

Key developments have been reported above within the Achievements and Chairperson's report (pp 6-9). These developments have resulted in the strong foundation of a sustainable and transparent charity.

The Board and Executive are pleased to report that *Through the Unexpected* secured an overall surplus of \$300 for the year ended 30 June 2021.

Principal activities

The company's principal continuing activities during the year consisted of the establishment of the Board of Directors and the development of the Strategic Plan.

Review of operations

Comments on the operations and the results of those operations are set out below:

- Operating revenue for the year ended 30 June 2021 was \$2,605.71
- The operating surplus/(deficit) for the year ended 30 June 2021 was \$300

DIRECTORS' REPORT

CONTINUED

Director	Qualification
Alison Deslandes	MMedSono, AMS Chair of the Board of Directors <i>Through the Unexpected</i> (from Sep 2020) Director <i>Australasian Society of Ultrasound in Medicine</i>
Eleanore Fritze	LLB(Hons), BA, GradCertDisSt, CF Deputy Chair of the Board of Directors <i>Through the Unexpected</i> (from Sep 2020) Vice President <i>Raleigh Street Community Children's Centre Inc</i> Board Member <i>Association for Children with a Disability Inc</i> (from Oct 2020)
Tracey Holmes	MIPA, MComm Treasurer <i>Through the Unexpected</i> (from Sep 2020) Director <i>Good Shepherd Home</i> (resigned May 2021)
Pieta Shakes	RN, MN(Mental Health), PGCC&AMHN, BN(Hons), PhD Candidate Executive Director and Secretary <i>Through the Unexpected</i> (from Sep 2020) Board Member <i>Sigma Theta Tau International Honor Society of Nursing, Psi Zeta at-Large Chapter</i> (from Sept 2020)
Dr Samantha Thomas	PhD, AMS, DMU (General), DipAppSc (Diagnostic Radiography) Director <i>Through the Unexpected</i> (from Sep 2020)
Margaret Shield	BHSc(Hons) Director, <i>Through the Unexpected</i> (from Sep 2020)
Dr Chris Maylea	BSW(Hons) MHSMP, JD, DSW Director <i>Through the Unexpected</i> (from Sep 2020) Chair then Deputy Chair (from Nov 2020), <i>Victorian Mental Illness Awareness Council</i>
Dr Imogen Thomson	BBMed, MD, MPhil Director <i>Through the Unexpected</i> (from Oct 2020)

DIRECTORS' REPORT

CONTINUED

Meetings of Directors

The number of meetings of the Company's Board of Directors held during the year ended 30 June 2021, and the number of meetings attended by each director, were:

Director	A	B
Alison Deslandes	6	7
Eleanore Fritze	7	7
Tracey Holmes	5	7
Pieta Shakes	7	7
Dr Samantha Thomas	5	7
Margaret Shield	5	7
Dr Chris Maylea	6	7
Dr Imogen Thomson	6	7

A = Number of meetings attended.

B = Number of meetings held during the time the director held office or was a member of the committee during the year since ASIC registration.

Directors' benefits

Since the end of the previous financial year no directors have received or become entitled to receive a benefit (other than a benefit included in the aggregate amount of the emoluments received or due and receivable by directors), by reason of a contract made by the Company, or a related corporation with the director or with a firm they are a member of, or a company in which they have a substantial financial interest to the financial statements.

Insurance of officers

During the financial year, *Through the Unexpected* paid a fee to insure the Company, however did not pay an additional fee to insure the directors of the Company.

Contributions on winding-up

The Company is incorporated under the Corporations Act 2001 and is a Company limited by guarantee. If the Company is wound up, the constitution states that each member is required to contribute a maximum \$5 each towards meeting any outstanding obligations of the entity.

Environmental regulations

No significant environmental regulations apply to the Company.

On behalf of the directors



Alison Deslandes
Chairperson, Board of Directors
Through the Unexpected
5 October 2021

FINANCIAL STATEMENTS

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 30 June 2021

	Notes	2021
		\$
Revenue and other income		
Revenue	2	-
Other income	2	2,605.71
Total Revenue and other income		2,605.71
Expenses		
Employee benefits expense		-
Other expenses	3	(793.01)
Travel		-
Insurance	3	(860.20)
Administration	3	(652.50)
Depreciation and amortisation expense		-
Total Expenses		(2,305.71)
Surplus / (deficit) for the year attributable to <i>Through the Unexpected</i>		300.00
Total comprehensive income / (loss) for the year		300.00

STATEMENT OF FINANCIAL POSITION

As at 30 June 2021

	Notes	2021
		\$
Assets		
Current		
Cash and cash equivalents		2605.71
Trade and other receivables		-
Other assets		-
Current assets		2605.71
Non-current		
Property, plant and equipment		-
Intangibles		-
Non-current assets		-
Total assets		2605.71
Liabilities		
Current		
Trade and other payables		2305.71
GST/PAYG payable		-
Employee benefits		-
Other liabilities		-
Current liabilities		2305.71
Non-current		
Employee benefits		-
Non-current liabilities		-
Total liabilities		2305.71
Net assets		300.00

This statement should be read in conjunction with the notes to the financial statements.

FINANCIAL STATEMENTS

STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2021

	Reserves \$	Retained Surplus \$	Total Equity \$
Balance at 1 July 2020	-	-	-
Transfers to/from reserves	-	-	-
Surplus/(deficit) for the year attributable to members	-	300	300
Balance at 30 June 2021	-	300	300

This statement should be read in conjunction with the notes to the financial statements.

STATEMENT OF CASH FLOWS

For the year ended 30 June 2021

	2021
<i>Operating activities</i>	
Notes	\$
Receipts from members and customers	-
Receipt of grants	-
Receipts from donations and fundraising	2,605.71
Payments to Suppliers and employees	2,305.71
Interest income	-
Net cash provided by operating activities	300.00
<i>Investing activities</i>	
Purchase of property, plant and equipment	-
Payments for intangible assets	-
Net cash provided by / (used in) investing activities	-
<i>Financing activities</i>	
Net proceeds/repayments from finance lease	-
Net cash from / (used in) financing activities	-
Net change in cash and cash equivalents	300.00
Cash and cash equivalents, beginning of year	-
Cash and cash equivalents, end of year	300.00

This statement should be read in conjunction with the notes to the financial statements.

NOTES TO THE FINANCIAL STATEMENTS

1. Significant Accounting Policies

The principal accounting policies adopted in the preparation of financial statements are set out below.

1.1 New and revised standards that are effective for these financial statements

Through the Unexpected has adopted all of the new, revised or amended accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) that are mandatory for the current reporting period.

Any new, revised or amended accounting standards or interpretations that are not yet mandatory have not been early adopted.

1.2 Future Impact of Accounting Standards not yet Effective

At the date of authorisation of the financial report, the expected impacts of new or amended Australian Accounting Standards issued but with future commencement dates are set out below.

AASB 1060 General Purpose Financial Statements – Simplified Disclosures for For-Profit and Not-for-Profit Tier 2 Entities, effective 1 July 2021. AASB 1060 replaces the Reduced Disclosure Requirements (RDR) framework with the Simplified Disclosures Standard (SDS). SDS aims to reduce the reporting burden of those preparing GPFS (Tier 2) reports by requiring disclosures based on those in the IASB's IFRS for SMEs standard.

When this standard is first adopted for the year ending 30 June 2022, it is anticipated that there will be no material impact on the transactions, balances and disclosures recognised in the financial statements.

1.3 Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards- Reduced Disclosure Requirements and interpretations issued by the Australian Accounting Standards Board (AASB), and associated regulations and the *Corporations Act 2001*, as appropriate for not-for-profit oriented entities.

Historical cost convention

The financial statements have been prepared under the historical cost convention.

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in the relevant accounting policies within note 1 and are based on the various factors, including expectations of future events management believes to be reasonable under the circumstances.

NOTES TO THE FINANCIAL STATEMENTS

1.4 Revenue

Revenue is recognised at an amount that reflects the consideration to which the company is expected to be entitled in exchange for transferring goods or services to a customer.

Other Revenue

Other revenue (which includes donation and fundraising revenue) is recognised when it is received or when the right to receive the payment is established.

All revenue is stated net of the amount of goods and services tax (GST).

1.5 Income Tax

As *Through the Unexpected* is a charitable institution in terms of subsection 50-5 of the *Income Tax Assessment Act 1997*, as amended, it is exempt from paying income tax; no provision for income tax has been raised.

1.6 Current and non-current classifications

Assets and liabilities are presented in the Statement of Financial Position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

1.7 Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions and other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Deposits with maturity dates greater than three months are considered investments.

On initial recognition investments are measured at fair value plus transaction costs and subsequently measured at amortised cost in accordance with AASB 9 Financial Instruments.

1.8 Trade and other receivables

Trade and other receivables are measured at amortised cost, less any allowance for expected credit losses in accordance with AASB 9 Financial Instruments. Trade receivables are generally due for settlement within 30 days.

NOTES TO THE FINANCIAL STATEMENTS

1.9 Property plant and equipment

Through the Unexpected holds no Plant and Equipment.

1.10 Intangible assets

Through the Unexpected holds no Intangible Assets.

1.11 Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

1.12 Employee benefits

Through the Unexpected has no employees.

1.13 Goods and Services Tax (GST) and other similar taxes

Through the Unexpected registered for GST on 16 January 2021 and is required to submit the first Activity Statement in February 2022.

2. Revenue

	2021
Revenue	
Partnership Income	0.00
Membership Income	0.00
Grant Income	0.00
	0.00
Other income	
Interest	0.00
Donations	2,605.71
Fundraising	0.00
Other Income	0.00
	2,605.71
Total Income	2,605.71

3. Other Expenses

	2021
Other Expenses	\$
Premises Rental	385.00
Registration	652.50
Subscriptions	407.01
Website	1.00
Insurance	860.20
	2,305.71

4 Related party transactions

Through the Unexpected had no transactions with related parties.

5 Contingencies

There are no contingent liabilities incurred by Through the Unexpected at 30 June 2020 and 30 June 2021.

6 Lease Commitments

Through the Unexpected have no lease commitments.

7 Post-reporting date events

No matters or circumstances have arisen since 30 June 2021 that has significantly affected, or may significantly affect, the company's operations, the results of those operations, or the company's state of affairs in future financial years.

DIRECTORS' DECLARATION

In the opinion of the Directors of *Through the Unexpected*:

- a The financial statements and notes of *Through the Unexpected* are in accordance with the *Corporations Act 2001*, including:
 - i Giving a true and fair view of its financial position as at 30 June 2021 and of its performance for the financial year ended on that date; and
 - ii Complying with *Australian Accounting Standards Reduced Disclosure Requirements* (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001*; and
- b There are reasonable grounds to believe that *Through the Unexpected* will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors



Alison Deslandes
Chairperson, Board of Directors
Through the Unexpected
25 October 2021

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THROUGH THE UNEXPECTED LTD

Trading name *Through the Unexpected*
Australian Company Number (ACN) 641 183 253
Australian Business Number (ABN) 136 411 832 53

An Australian Public Company limited by guarantee

Registered with ASIC from 23 September 2020
Registered with the ACNC as a health promotion charity from 23 Sepetember 2020

Endorsed as a Deductible Gift Recipient (DGR), Item 1 from 17 October 2020

Our Community House
552 Victoria St
North Melbourne VIC 3051
Australia

Postal: PO box 105,
Abbotsford VIC 3067

www.throughtheunexpected.org.au



www.facebook.com/throughtheunexpected



www.twitter.com/throughtheunex1



www.instagram.com/throughtheunexpected/



www.linkedin.com/company/68638982/admin/